

Companies	Premium written 2011	% Market Share		% Growth
		2011	2010	
1 Metlife Mexico	36,365,479	13.42	15.49	-1.55
2 G.N.P.	31,431,859	11.60	11.52	14.41
3 AXA Seguros	28,054,779	10.35	10.81	8.83
4 Inbursa	19,237,262	7.10	5.01	61.17
5 BBVA Bancomer	15,914,418	5.87	5.32	25.39
6 Monterrey New York Life	13,568,800	5.01	5.17	10.16
7 Banamex	12,382,350	4.57	4.19	23.96
<b>8 Qualitas</b>	<b>11,235,821</b>	<b>4.15</b>	<b>4.11</b>	<b>14.73</b>
9 Banorte Generali	10,175,508	3.76	2.98	43.42
10 Mapfre Tepeyac	9,163,366	3.38	3.36	14.44
11 Pensiones Banorte Generali	8,249,169	3.04	2.90	19.20
12 Atlas	6,858,756	2.53	2.29	25.62
13 Santander	6,549,918	2.42	1.43	92.20
14 Allianz Mexico	6,326,934	2.34	2.24	18.72
15 Pensiones BBVA Bancomer	5,678,517	2.10	3.15	-24.41
16 Aba/Seguros	5,669,932	2.09	2.35	1.14
17 Zurich	4,283,160	1.58	1.71	5.04
18 Interacciones	3,088,708	1.14	1.42	-8.89
19 CHARTIS	3,005,229	1.11	1.49	-15.32
20 ACE Seguros	2,605,213	0.96	1.11	-1.31
21 HSBC Seguros	2,554,258	0.94	1.05	1.63
22 Argos AEGON	2,397,912	0.89	0.97	3.78
23 GMX Seguros	2,322,908	0.86	0.89	9.25
24 Royal & Sunalliance	1,881,401	0.69	0.77	2.51
25 ProFuturo G.N.P.	1,744,382	0.64	0.51	42.44
26 General de Seguros	1,485,355	0.55	0.53	18.06
27 ALICO Mexico	1,473,983	0.54	0.65	-4.17
28 Metropolitana	1,300,567	0.48	0.57	-4.47
29 Seguros Azteca	1,287,532	0.48	0.54	-0.20
30 Afirme	1,285,504	0.47	0.47	15.75
31 FM Global	1,173,382	0.43	0.48	2.01
32 HDI Seguros	1,158,305	0.43	0.44	10.06
33 Chubb de México	848,473	0.31	0.28	25.05
34 HSBC Vida	839,665	0.31	0.22	59.19
35 ANA	835,021	0.31	0.29	20.27
36 Hir Seguros	764,238	0.28	0.35	-7.38
37 Plan Seguro	703,660	0.26	0.27	9.29
38 QBE de Mexico	703,345	0.26	0.32	-8.93
39 El Potosi	530,639	0.20	0.19	14.49
40 Assurant Vida	517,323	0.19	0.21	2.55
41 Tokio Marine	458,256	0.17	0.19	1.82
42 BUPA Mexico	452,026	0.17	0.15	28.59
43 Seguros Azteca Danios	452,001	0.17	0.16	15.36
44 SHF Cred Vivienda	448,057	0.17	0.10	83.73
45 Multiva	423,601	0.16	0.23	-22.94
46 El Aguila	322,958	0.12	0.12	13.20
47 La Latinoamericana	320,009	0.12	0.11	20.27
48 Primero Seguros Vida	278,063	0.10	0.06	93.05
49 Salud Preventis	234,705	0.09	0.09	5.22

Companies	Premium written 2011	% Market Share		% Growth
		2011	2010	
50 SIS NOVA	207,181	0.08	0.07	16.01
51 Atradius	192,910	0.07	0.07	14.85
52 XL Insurance	187,389	0.07	0.08	1.67
53 Sompo Japan	160,471	0.06	0.05	36.27
54 Patrimonial Danios	152,388	0.06	0.06	4.69
55 General de Salud	146,968	0.05	0.05	21.88
56 AXA Salud	137,603	0.05	0.06	-2.57
57 CESCE	137,221	0.05	0.06	3.63
58 Genworth Seg. de Credito	117,702	0.04	0.03	79.52
59 Dentegra	108,592	0.04	0.02	116.10
60 Centauro	74,626	0.03	0.03	5.85
61 Prudential	47,697	0.02	0.01	62.29
62 Insignia Life	47,086	0.02	0.01	55.64
63 Cardif Seguros Generales	32,911	0.01	0.00	358.82
64 Patrimonial Vida	24,199	0.01	0.01	-11.55
65 Pensiones Banamex	23,335	0.01	0.01	-13.32
66 Skandia Vida	19,462	0.01	0.01	10.32
67 Pensiones Inbursa	19,236	0.01	0.02	-55.92
68 HSBC Pensiones	16,954	0.01	0.03	-79.52
69 PREVEM Seguros	16,423	0.01	0.00	100.00
70 ING Pensiones	12,877	0.00	0.00	20.75
71 Mapfre Credito	10,152	0.00	0.01	-23.54
72 Principal Pensiones	3,494	0.00	0.00	-52.20
73 Vitamédica	674	0.00	0.00	-11.66
74 Pensiones Royal & Sun	652	0.00	0.00	37.55
75 Principal Mexico	585	0.00	0.00	-16.31
76 Metlife Pensiones	536	0.00	0.01	-97.21
<b>TOTAL</b>	<b>270,942,031</b>	<b>100.00</b>	<b>100.00</b>	<b>13.66</b>

Companies	Premium written 2011	% Market Share 2011	% Growth
1 AXA Seguros	15,590,310	14.71	17.28
2 Inbursa	14,054,575	13.26	101.15
<b>3 Qualitas</b>	<b>11,235,821</b>	<b>10.60</b>	<b>14.73</b>
4 G.N.P.	8,388,416	7.92	-1.35
5 Mapfre Tepeyac	6,591,207	6.22	12.02
6 Aba/Seguros	5,669,932	5.35	1.14
7 Banorte Generali	5,548,540	5.24	46.22
8 BBVA Bancomer	4,843,960	4.57	18.63
9 Atlas	4,536,898	4.28	23.61
10 Zurich	3,466,006	3.27	9.71
11 CHARTIS	2,702,638	2.55	-14.74
12 Allianz Mexico	2,569,764	2.43	11.80
13 Interacciones	2,350,151	2.22	-8.59
14 GMX Seguros	2,322,908	2.19	9.25
15 Santander	1,654,525	1.56	6.18
16 Royal & Sunalliance	1,446,462	1.37	5.83
17 General de Seguros	1,308,455	1.23	18.47
18 FM Global	1,173,382	1.11	2.01
19 Afirme	1,109,056	1.05	19.80
20 HDI Seguros	1,103,220	1.04	16.58
21 ACE Seguros	1,061,600	1.00	-7.97
22 Metropolitana	1,047,555	0.99	-4.31
23 ANA	835,021	0.79	20.27
24 HSBC Seguros	633,256	0.60	-8.86
25 QBE de Mexico	618,949	0.58	20.35
26 Chubb de México	576,335	0.54	10.68
27 El Potosi	468,258	0.44	11.97
28 Seguros Azteca Danios	452,001	0.43	15.36
29 SHF Cred Vivienda	448,057	0.42	83.73
30 Tokio Marine	350,913	0.33	-6.77
31 El Aguila	322,958	0.30	13.20
32 Banamex	214,740	0.20	5.16
33 Atradius	192,910	0.18	14.85
34 XL Insurance	187,389	0.18	1.67
35 Multiva	163,340	0.15	-25.78
36 Sampo Japan	160,471	0.15	36.27
37 Patrimonial Danios	152,388	0.14	4.69
38 CESCE	137,221	0.13	3.63
39 Genworth Seg. de Credito	117,702	0.11	79.52
40 La Latinoamericana	115,159	0.11	14.21
41 Cardif Seguros Generales	32,911	0.03	358.82
42 Mapfre Credito	10,152	0.01	-23.54
<b>TOTAL</b>	<b>105,965,512</b>	<b>100.00</b>	<b>18.08</b>

Companies	Premium written 2011	% Market Share 2011	% Growth
<b>1 Qualitas</b>	<b>11,234,689</b>	<b>20.12</b>	<b>14.74</b>
2 AXA Seguros	10,385,106	18.60	18.94
3 G.N.P.	6,202,625	11.11	0.07
4 Aba/Seguros	4,794,288	8.59	1.19
5 Inbursa	4,510,878	8.08	44.18
6 Mapfre Tepeyac	3,048,405	5.46	12.06
7 BBVA Bancomer	3,028,655	5.42	-0.15
8 Banorte Generali	2,925,127	5.24	22.37
9 Zurich	1,518,929	2.72	17.64
10 Atlas	1,448,362	2.59	19.71
11 HDI Seguros	983,432	1.76	17.92
12 Metropolitana	960,667	1.72	-4.86
13 ANA	835,021	1.50	20.27
14 Royal & Sunalliance	678,877	1.22	6.37
15 General de Seguros	668,048	1.20	12.21
16 Afirme	455,009	0.82	12.90
17 HSBC Seguros	416,386	0.75	-13.51
18 El Potosi	363,886	0.65	13.27
19 CHARTIS	355,037	0.64	-29.68
20 El Aguila	322,958	0.58	13.20
21 Patrimonial Danios	152,388	0.27	4.69
22 ACE Seguros	114,424	0.20	-18.18
23 Multiva	110,868	0.20	-24.49
24 La Latinoamericana	99,898	0.18	7.94
25 Allianz Mexico	71,602	0.13	58.73
26 Seguros Azteca Danios	69,094	0.12	-6.46
27 Santander	68,764	0.12	-59.75
28 Banamex	29,544	0.05	-1.80
29 Chubb de México	6,062	0.01	100.00
30 Sompo Japan	1,906	0.00	35.73
31 Tokio Marine	(2,781)	0.00	-110.29
32 Interacciones	(29,355)	(0.05)	-115.74
<b>TOTAL</b>	<b>55,828,799</b>	<b>100.00</b>	<b>11.52</b>

Companies	Premium written 2011	% Market Share 2011	% Growth
<b>1 Qualitas</b>	<b>6,993,763</b>	<b>18.15</b>	<b>17.00</b>
2 AXA Seguros	6,571,758	17.06	27.06
3 G.N.P.	4,408,228	11.44	1.14
4 Aba/Seguros	3,701,923	9.61	1.11
5 Inbursa	3,239,546	8.41	51.79
6 BBVA Bancomer	2,516,428	6.53	0.42
7 Mapfre Tepeyac	2,202,630	5.72	9.28
8 Banorte Generali	2,160,632	5.61	22.94
9 Zurich	1,508,637	3.92	19.13
10 Metropolitana	822,671	2.14	-7.95
11 Atlas	767,450	1.99	20.18
12 HDI Seguros	557,815	1.45	23.14
13 Royal & Sunalliance	495,424	1.29	-0.27
14 ANA	495,322	1.29	26.81
15 HSBC Seguros	336,425	0.87	-9.80
16 Afirme	323,345	0.84	9.76
17 El Aguila	322,958	0.84	13.20
18 General de Seguros	316,597	0.82	13.04
19 CHARTIS	266,760	0.69	-21.41
20 El Potosi	208,189	0.54	18.94
21 Multiva	69,911	0.18	-15.49
22 La Latinoamericana	69,809	0.18	9.73
23 Seguros Azteca Danios	69,094	0.18	-6.46
24 Santander	68,764	0.18	-59.75
25 Banamex	29,544	0.08	-1.80
26 Allianz Mexico	18,949	0.05	97.68
27 Patrimonial Danios	7,706	0.02	21.62
28 Chubb de México	6,062	0.02	100.00
29 Sampo Japan	1,421	0.00	48.95
30 Tokio Marine	(1,488)	0.00	-106.69
31 ACE Seguros	(4,060)	(0.01)	-180.08
32 Interacciones	(21,515)	(0.06)	-117.80
<b>TOTAL</b>	<b>38,530,699</b>	<b>100.00</b>	<b>13.14</b>

Companies	Premium written 2011	% Market Share 2011	% Growth
<b>1 Qualitas</b>	<b>4,036,715</b>	<b>25.21</b>	<b>12.16</b>
2 AXA Seguros	3,787,385	23.66	7.37
3 G.N.P.	1,307,792	8.17	-4.38
4 Inbursa	1,270,146	7.93	27.89
5 Aba/Seguros	1,071,640	6.69	1.83
6 Mapfre Tepeyac	790,464	4.94	25.05
7 Banorte Generali	764,244	4.77	20.84
8 Atlas	636,524	3.98	21.59
9 BBVA Bancomer	512,227	3.20	-2.84
10 HDI Seguros	357,859	2.24	19.26
11 General de Seguros	342,911	2.14	12.16
12 ANA	299,416	1.87	21.67
13 Royal & Sunalliance	179,327	1.12	28.93
14 El Potosi	144,375	0.90	9.80
15 Metropolitana	133,764	0.84	23.70
16 Afirme	127,596	0.80	22.34
17 HSBC Seguros	79,961	0.50	-26.25
18 Allianz Mexico	52,649	0.33	48.22
19 CHARTIS	44,210	0.28	-56.66
20 Multiva	39,008	0.24	-32.85
21 La Latinoamericana	27,608	0.17	2.86
22 ACE Seguros	6,949	0.04	119.63
23 Zurich	4,413	0.03	-77.09
24 Patrimonial Danios	1,781	0.01	-8.48
25 Sompō Japan	484	0.00	7.80
26 Tokio Marine	(1,405)	(0.01)	-129.72
27 Interacciones	(7,292)	(0.05)	-111.59
<b>TOTAL</b>	<b>16,010,750</b>	<b>100.00</b>	<b>9.56</b>

Companies	Premium written 2011	% Market Share 2011	% Growth
<b>1 Qualitas</b>	<b>121,232</b>	<b>21.15</b>	<b>-14.53</b>
2 ACE Seguros	111,536	19.46	-15.25
3 G.N.P.	77,671	13.55	-32.49
4 Mapfre Tepeyac	55,311	9.65	-23.95
5 CHARTIS	43,093	7.52	-30.75
6 HDI Seguros	41,115	7.17	-32.14
7 ANA	29,752	5.19	-39.38
8 AXA Seguros	25,963	4.53	-18.21
9 Aba/Seguros	20,724	3.62	-14.46
10 Atlas	14,480	2.53	20.03
11 El Potosi	11,323	1.98	-23.02
12 General de Seguros	8,540	1.49	-10.77
13 Zurich	5,879	1.03	5.40
14 Metropolitana	4,232	0.74	-46.48
15 Inbursa	1,186	0.21	2.77
16 Royal & Sunalliance	708	0.12	218.92
17 Banorte Generali	251	0.04	-47.03
18 Tokio Marine	91	0.02	60.71
19 Multiva	26	0.00	-34.21
20 La Latinoamericana	NE	0.00	-100.00
<b>TOTAL</b>	<b>573,112</b>	<b>100.00</b>	<b>-22.64</b>

Companies	Premium written 2011	% Market Share 2011	% Growth
1 G.N.P.	408,933	57.25	14.47
2 Patrimonial Danios	142,901	20.01	4.10
<b>3 Qualitas</b>	<b>82,979</b>	<b>11.62</b>	<b>13.15</b>
4 Atlas	29,908	4.19	-16.35
5 HDI Seguros	26,643	3.73	31.34
6 ANA	10,531	1.47	23.46
7 Afirme	4,068	0.57	-1.79
8 Royal & Sunalliance	3,418	0.48	57.44
9 La Latinoamericana	2,481	0.35	19.28
10 Multiva	1,923	0.27	-67.81
11 CHARTIS	974	0.14	-19.24
12 Tokio Marine	21	0.00	133.33
13 Allianz Mexico	4	0.00	100.00
14 Sompo Japan	1	0.00	0.00
15 Interacciones	(548)	(0.08)	-120.10
<b>TOTAL</b>	<b>714,238</b>	<b>100.00</b>	<b>9.76</b>



## AUTOMOBILE INSURANCE 4Q11

Position	Companies	Premium Written 2011	% Growth	Net Result	Combined Ratio
1	Qualitas	11,234,689	14.74	832,714	95
2	AXA Seguros	10,385,106	18.94	471,509	99
3	G.N.P.	6,202,625	0.07	11,498	106
4	Aba/Seguros	4,794,288	1.19	842,172	89
5	Inbursa	4,510,878	44.18	289,037	91
	<b>GRANDES</b>	<b>37,127,586</b>	<b>13.93</b>	<b>2,446,931</b>	<b>97</b>
6	Mapfre Tepeyac	3,048,405	12.06	90,833	97
7	BBVA Bancomer	3,028,655	-0.15	1,219,450	74
8	Banorte Generali	2,925,127	22.37	378,532	85
9	Zurich	1,518,929	17.64	27,176	105
10	Atlas	1,448,362	19.71	151,316	89
11	HDI Seguros	983,432	17.92	23,695	101
12	Metropolitana	960,667	-4.86	74,322	98
13	ANA	835,021	20.27	32,341	96
14	Royal & Sunalliance	678,877	6.37	-54,708	115
15	General de Seguros	668,048	12.21	113,981	94
	<b>MEDIANAS</b>	<b>16,095,522</b>	<b>11.65</b>	<b>2,056,938</b>	<b>91</b>
16	Afirme	455,009	12.90	25,470	98
17	HSBC Seguros	416,386	-13.51	247,889	55
18	El Potosi	363,886	13.27	16,979	100
19	CHARTIS	355,037	-29.68	-4,696	129
20	El Aguila	322,958	13.20	9,685	105
21	Patrimonial Danios	152,388	4.69	16,922	89
22	ACE Seguros	114,424	-18.18	17,538	79
23	Multiva	110,868	-24.49	-44,227	146
24	La Latinoamericana	99,898	7.94	4,404	108
25	Allianz Mexico	71,602	58.73	2,518	94
26	Seguros Azteca Danios	69,094	-6.46	1,953	89
27	Santander	68,764	-59.75	42,003	3
28	Banamex	29,544	-1.80	104,892	*
29	Chubb de México	6,062	100.00	-2,763	528
30	Sompo Japan	1,906	35.73	908	72
31	Tokio Marine	(2,781)	-110.29	-28,178	217
32	Interacciones	(29,355)	-115.74	-67,366	51
	<b>CHICAS</b>	<b>2,605,691</b>	<b>-14.72</b>	<b>343,888</b>	<b>93</b>
1	Patria	0	0.00	21,156	91
2	QBE del Istmo	0	0.00	466	(39)
	<b>REASEGURADORAS</b>	<b>0</b>	<b>0.00</b>	<b>21,622</b>	<b>91</b>
	<b>TOTAL</b>	<b>55,828,799</b>	<b>11.52</b>	<b>4,869,380</b>	<b>95</b>